

12 - PERFECT COMPETITION

- Explain why firms enter and leave a competitive market and the consequences of entry and exit
- Predict the effects of a change in demand and of a technological advance
- ◆ Explain why perfect competition is efficient

What Is Perfect Competition?

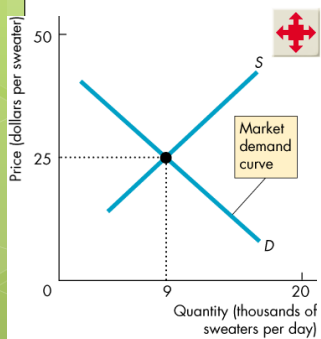
- Many firms; identical products; many buyers.
- No Restrictions to entry.
- Established firms have no advantages over new ones.
- Sellers and buyers are well informed about prices.

What Is Perfect Competition?

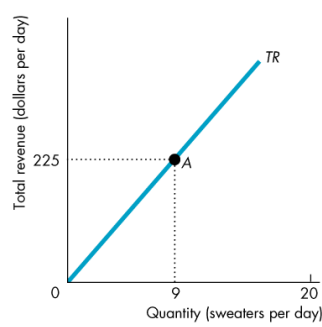
- How Perfect Competition Arises
 - When firm's minimum efficient scale is small relative to market demand
 - Room for many firms in the industry.
 - good or service - *perfect substitutes*
 - Each firm is a price taker

What Is Perfect Competition?

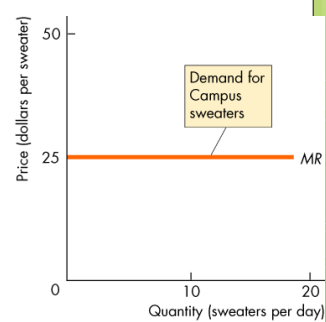
- Part (c)- Marginal Revenue = Change in TR/ Change in Q = ?
- - People's demand for the sweater at price 25 from campus shop -



(a) Sweater market



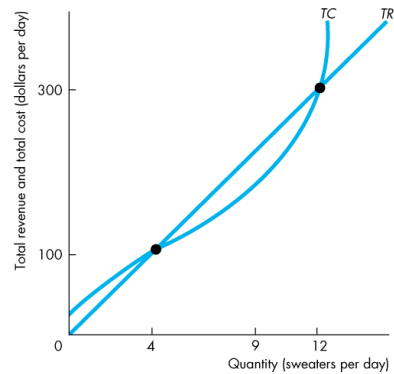
(b) Campus Sweaters total revenue



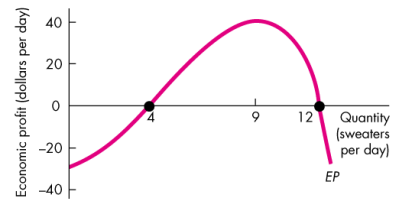
(c) Campus Sweaters marginal revenue

The Firm's Output Decision-Maximize Profit

- Total Revenue - TR
- Total Cost - TC.
- Economic Profit = Total revenue - Total Cost
- Economic profit (or loss) curve EP in part (b).



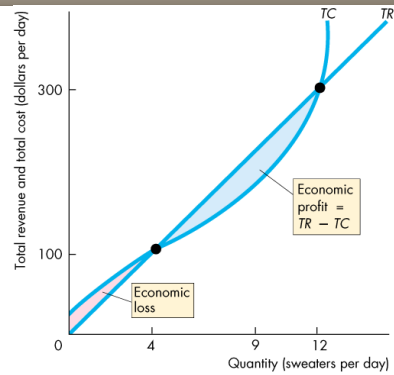
(a) Revenue and cost



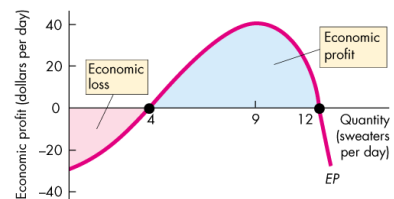
(b) Economic profit and loss

The Firm's Output Decision

- Total Revenue - TR
- Total Cost - TC.
- Economic Profit = Total revenue - Total Cost
- At low output levels, the firm incurs an economic loss—it can't cover its fixed costs.



(a) Revenue and cost



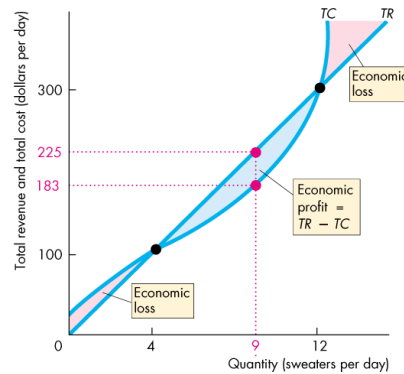
(b) Economic profit and loss

The Firm's Output Decision

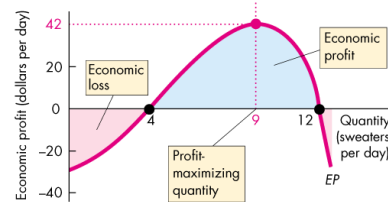
- high output levels—economic loss—rising costs because of diminishing returns.

Maximum Profit

--9 sweaters a day.



(a) Revenue and cost

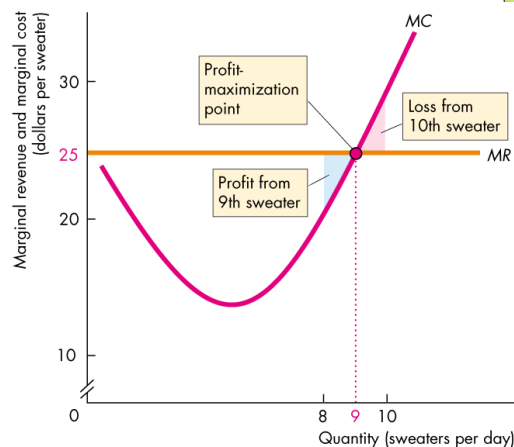


(b) Economic profit and loss

The Firm's Output Decision

If $MR < MC$, economic profit decreases if output increases.

If $MR = MC$, economic profit decreases if output changes in either direction, so economic profit is maximized.



The Firm's Output Decision

The Firm's Supply Curve

- How does output vary with prices.
 - the firm's supply is linked to its marginal cost curve.

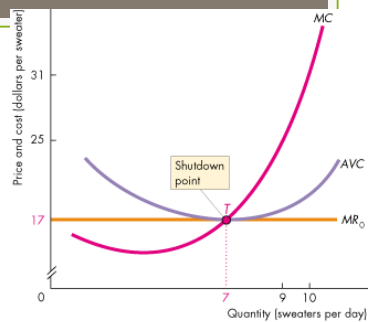
firm produces the output at which

- marginal revenue = marginal cost

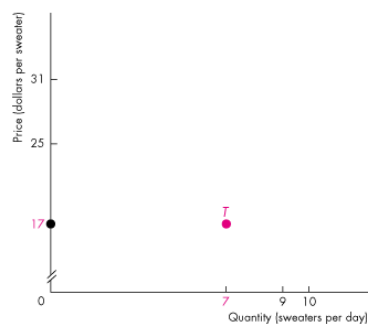
Note: marginal revenue = price

The Firm's Decision

- If price equals minimum AVC, \$17
- the firm is indifferent between
 - producing nothing (0)
 - and producing at the shutdown point, T .



(a) Marginal cost and average variable cost

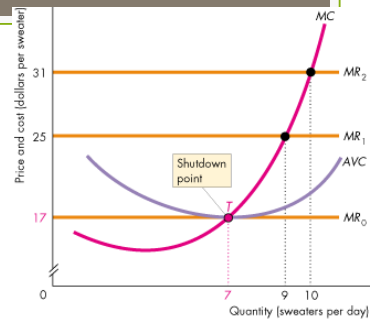


(b) Campus Sweaters short-run supply curve

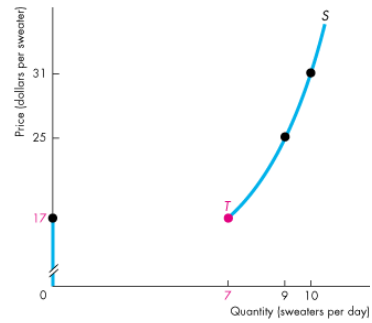
The Firm's Decisions

$$P = MC.$$

- If $P = \$25$,
Firm produces 9 sweaters
- If P is $\$31$; $Q = 10$.



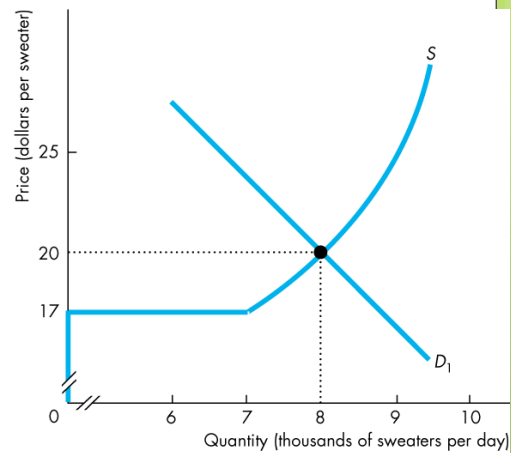
(a) Marginal cost and average variable cost



(b) Campus Sweaters short-run supply curve

Output, Price, and Profit in the Short Run

Short-run market supply and market demand determine the market price and output.



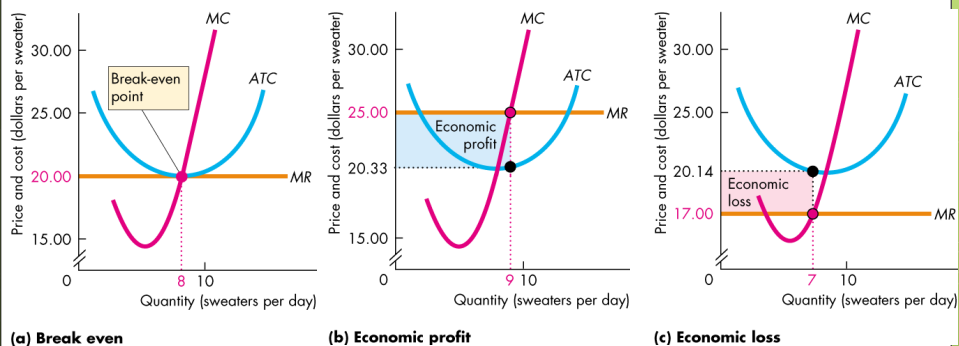
(a) Equilibrium

Profit in the Short Run

- Maximum profit is not always a positive economic profit.
- Economic Profit- firm's average total cost at the profit-maximizing output with the market price.
- Figure 12.8 on the next slide shows the three possible profit outcomes.

Profit in the Short Run

- In part (c) price is *less than* average total cost and the firm incurs an economic loss—economic profit is negative.



The Firm's Output Decision

- o **Loss Comparison**

- o Economic loss = $TFC + TVC - TR$

- o $= TFC + (AVC - P) \times Q$

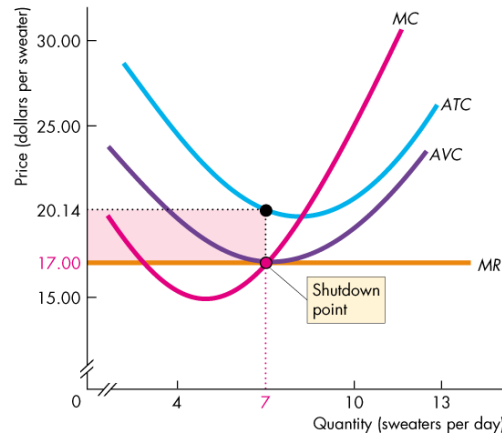
- o If the firm shuts down, Q is 0 and the firm still has to pay its TFC .
- o So the firm incurs an economic loss equal to TFC .
- o This economic loss is the largest that the firm must bear.

The Firm's Output Decision

- o Temporary Shutdown Decision
 - o economic loss - decide to exit the market or to stay in the market.
 - o stay in the market- decide whether to produce something or to shut down temporarily.
 - o The firm incurs a loss equal to TFC from either action.
 - o Shutdown point- AVC is at its minimum.

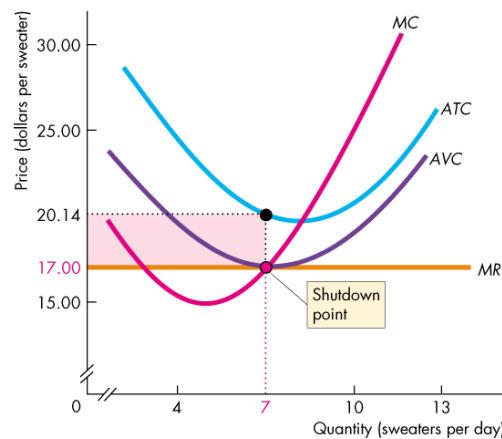
The Firm's Output Decision

- Minimum AVC is \$17.00
- sweater.
- 7×3.14
- The firm incurs a loss equal to TFC .



The Firm's Output Decision

- If the price of a sweater is between \$17 and \$20.14,
- the firm produces the quantity at which marginal cost equals price.
- The firm covers all its variable cost and at least part of its fixed cost.
- It incurs a loss that is less than TFC .



Output, Price, and Profit in the Long Run

- In short-run equilibrium, a firm may make an economic profit, break even, or incur an economic loss.
- Only one of them is a long-run equilibrium because firms can enter or exit the market.

Perfect Competition

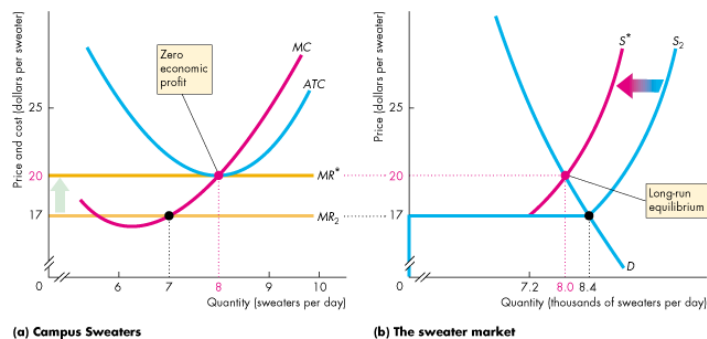
Entry and Exit
Efficiency

Output, Price, and Profit in the Long Run

- Entry and Exit
 - New firms enter an industry in which existing firms make an economic profit.
 - Firms exit an industry in which they incur an economic loss.
 - Figure 12.9 shows the effects of entry and exit.

Output, Price, and Profit in the Long Run

- Firms exit as long as firms are incurring economic losses.
- In the long run, the market supply decreases, the market price rises until firms make zero economic profit.

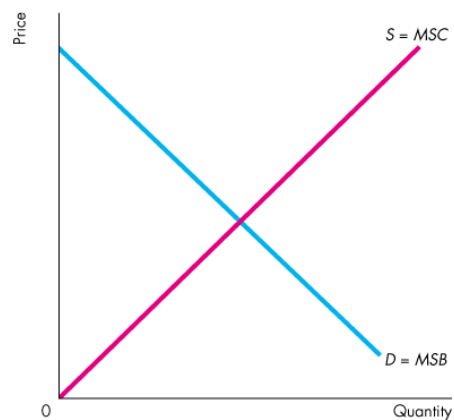


Competition and Efficiency

- **Equilibrium and Efficiency**
- In competitive equilibrium, resources are used efficiently—the quantity demanded equals the quantity supplied, so marginal social benefit equals marginal social cost.
- The gains from trade for consumers is measured by consumer surplus.
- The gains from trade for producers is measured by producer surplus.
- Total gains from trade equal total surplus. In long-run equilibrium total surplus is maximized.

Competition and Efficiency

- Figure 12.12(b) shows the market.
- Along the market demand curve $D = MSB$, consumers are efficient.
- Along the market supply curve $S = MSC$, producers are efficient.



(b) A market